

# The expertise and consistency you need for successful technology architecture design and deployment

Many organizations view Professional Services as a way to fill a skills gap, address bandwidth limitations, or shift responsibility for a deliverable. However, with the complexity of today's IT environments and implementations, capabilities alone aren't enough.

At CSPi Technology Solutions, we believe that successful technology architecture design and deployment require expertise and consistency. That means applying insights from client implementations and our partners to add value. It also means relying on the tight integration of our organization for ongoing communication and alignment across sales, engineering, and project management.

Our Professional Services offerings encompass a three-stage lifecycle, supported by our Project Management Office:

- **Project Management Office:** ensures that deliverables are on time, within scope, on budget, and align with requirements throughout the project lifecycle.
- **Discovery:** our engineers work collaboratively with you to understand your pain points, current infrastructure, objectives, and priorities.
- **Architect/Design:** apply our expertise based on what we learn from the discovery phase, as well as partners and other clients, to devise a plan of action.
- **Implementation:** deploy and test the architected design based on the requirements documented during discovery.

After a successful deployment, our Professional Services team can engage our Managed Services team to assist with ongoing operations if desired.

We focus on five key technology areas – Networking, Wireless/Mobility, Unified Communications/Collaboration, Data Center, and Advanced Security:

- **Networking:** ensure that your network infrastructure can support today’s digital demands, can adapt to future needs, and maintain optimum performance to meet user expectations.
- **Wireless/Mobility:** understand the challenges of environmental elements and radio frequencies to optimize network performance for reliable and secure connectivity.
- **Unified Communications/Collaboration:** integrate the appropriate tools, choose the deployment model (on premise or cloud), and implement it for seamless interaction.
- **Data Center:** analyze application performance and advance hybrid cloud maturity to ensure the right amount of elasticity to move workloads as needed.
- **Advanced Security:** incorporate insight about the threat landscape and compliance requirements into the planning and design of an infrastructure that supports growth, performance, and competitive advantage without sacrificing security.

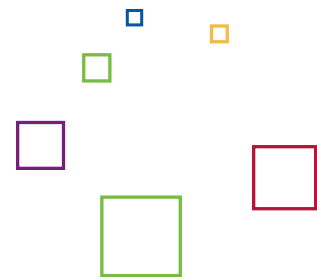
#### Why CSPi for Professional Services:

- **Proven track record:** CSPi has been in business for 50 years, is publicly traded, and is multi-national in scope. We offer the most capable resources in the industry and are aligned with major technology providers.
- **Agility:** the flexibility and willingness to tailor solutions according to client needs and requirements.
- **Consistency:** tightly integrated organization with very low employee turnover, which drives efficiency.
- **Cohesive teams:** for clients wanting to outsource IT operations, our Professional Services and Managed Services engineers align to seamlessly transition your in-house IT operations to CSPi Vital Managed Services.
- **Caliber and culture:** we are selective about the engineers that we hire. We look for professionals that are passionate, dedicated, committed, and align with our culture of excellence. Once on board, we invest in our people with training, lab time, and introductions to new technologies. For us, we value our people as contributors to our culture and facilitators of your experience.

CSPi’s Professional Services combine expertise and consistency to meet your specific measures of success for IT architecture design and deployment.

#### Identify the performance and security issues that could be affecting your IT infrastructure

Through the Critical IT Infrastructure Health Check, CSPi’s network engineers reveal potential performance and security issues and provide a high-level report detailing remediation recommendations and roadmap. Register for your complimentary health check [here](#) or for more information contact us at 1-800-940-1111 or email [Technology\\_Solutions@cspi.com](mailto:Technology_Solutions@cspi.com).



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